



Established by a group of the driver training industry's most experienced professionals, including Alister McRae and Kim Ledger, Driver Risk Management Pty Ltd (DRM) embodies the team's shared passion for safer driving and developing innovative approaches to driver training. Our founders and key operatives collectively have well in excess of 100 years of combined experience across this high risk industry.

In cooperation with key partners, we provide a Quality Assured Registered Training Organisation that facilitates driver training and road safety education programs supporting corporate entities and individuals alike to address necessary road safety risk profiles and requirements.

We also have a purpose-built training and operational centre next to the Perth International Airport, that delivers all practical driver risk management programs on a broader scale including 2WD's, 4WDs, Buses, Trucks, Mobile Machinery, Rapid/Emergency response activities.

Our mission is for our products and services to continue to compliment, support and develop the modern and future road transport industry safety requirements with a vision to of ZERO harm from road transport and human machine interface incidents.

# "Using Innovation and Experience to drive performance"

Aside from our current portfolio of clients such as Woodside, Shell, RAC, Schlumberger, Chevron, Pindan, Westrac, Downer and City of Stirling, we are currently establishing relationships with Transport and Logistic Industry in Partnership with Transafe WA, Office of Road Safety and Road Safety Commission, Western Power, City of Melville and a number of Emergency Services just to name a few.

DRM is also developing key community engagement programs and will be investing in both giving back to the community and prioritisng corporate social responsibility for the automotive industry.







Conveniently located near Perth International Airport, just 20 minutes from the Perth CBD, DRM's purpose built facility boasts several individual and contained vehicle manoeuvring and teaching areas, each offering specialised facilities which provide the flexibility to create a range of scenarios in state of the art environments.

Within our 35 hectares of private land we host:

- 1.6 km Main Circuit
- 2 Skid Pans
- 4WD Training Area
- · ATV/Side by Side Area
- Patio & Grassed Area
- Garaging & Warehouse
- Racing Simulator Room
- 5 Training Rooms
- Boardroom, Conference Room & Corporate Room

The venue and all facilities are available for hire. If you are interested in learning more or would like to book, please email Olivia at admin@driverrisk.com.au or visit our website - www.driverrisk.com.au

# OUR SOLUTIONS & SERVICES



## edriving®

DRM was granted Australasian operator/distributor rights for the eDriving products and services, including their internationally recognised smartphone application 'Mentor'. Mentor is a smartphone application that systematically offers improved driver safety through a patented 'closed loop' risk management approach.

The user-friendly interface offers a world-first of scientifically validated risk identification and integrated eLearning which helps organisations reduce collisions, injuries, license violations and total cost of ownership. This industry awarded technology has been demonstrated to reduce the likelihood of collisions by up to 67%.

eDriving has become the risk management partner of choice for many of the world's largest and safest fleets. Serving over one million drivers in 45 languages and 96 countries, it has refined its techniques over its 23 years in the industry. eDriving has also been recognised through 70+ client and partner awards.

For more information visit - www.edriving.com



Driver Risk Management is a major partner and developer of these unique Western Australian simulators utilised across Australia for a wide range of both tuition and entertainment purposes.

With this unique in-house capability we are able to develop specific simulations tailored to the individual requirements of our Clients.

Our simulated driving experiences are proven to challenge even the most experienced of drivers, whilst at the same time expose drivers to real life scenarios and the driving actions required to avoid and prevent incident.





#### **KEY SERVICES**



In-vehicle fleet management technology selection and implementation process



Driver Qualification Process through development of New Driver Hub across all ages



Fleet Operator Vehicle Management Information Systems



Mobile Construction Equipment Human Machine Interface (HMI) Risk Management



Auditing of Road Traffic Safety Management Systems



Development and Implementation of Road
Traffic Management System



Road Hazard Risk Assessment



Development and Implementation of Journey

Management Process



**Driver Fit for Duty process** 



Development of Motor Vehicle Crash Rate Key Performance Indicators



Motor Vehicle Crash Investigation process



**Driver Development Training Process** 



**Driver Champion Coach and Mentor** 



**Development for Heavy Transport Operators** 



Vehicle Fleet selection and preventative maintenance processes



Vehicle specification and uplift (Vehicle Fit for purpose)



Passenger Transport (Bus and Coaches) Safety



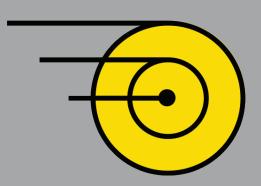
**Emergency Response Vehicle Driver Training** 



Off Road difficult driver Risk Management



Manufacturer Driver Coaching/Training





#### Kim Ledger, Managing Director

One of WA's leading businessmen with over 47 years of experience in business enterprise, including founding and developing companies and technologies within the automotive and racing industry. He has created several start-ups and bought and sold a number of enterprises throughout the years.

He is also founding Patron of The Australians in Film Heath Ledger Scholarship, Patron for the Prostate Cancer Foundation WA, and a board member of both the National Film and Sound Archive and Cyrenian House Perth.



#### Alister McRae, Executive Director

With a surname synonymous with the spectacular sport of rallying, Alister has been part of the motoring industry since 12 years old, winning numerous racing titles and accolades. His career in motorsports spans almost 40 year and his success has come from a blend of dedication, adaptability and supreme car control and fitness.

Alister has worked with numerous manufacturers and possesses unparalleled understanding of driving and intimate knowledge of the automotive industry.

#### Mia Taylor

General Manager

#### Mike Sandilands

Training Manager/Compliance Officer

#### John Willmott

Motor Vehicle Safety Advisor

#### Jon Le

Drive-Tech Simulations

#### Olivia Ledger

Program Administrator

#### Trudy Robinson

Program Administrator

### **PARTNERS**







#### **Driver Risk Management (DRM) Pty Ltd**

RTO: 52573 ACN: 633 222 714

#### **Contact:**

Office: 08 6364 8555 admin@driverrisk.com.au

www.driverrisk.com.au

#### Operations & Head Office:

16 Grogan Road Perth Airport Western Australia 6105

#### **Postal Address:**

PO Box 381

Belmont

Western Australia 6984



### DRIVER RISK MANAGEMENT FACILITY RULES, REQUIREMENTS & SAFETY BRIEF (ALL MOTORISED VEHICLES)

- Participants must agree to abide by DRM policies and procedures
- Participants must remain within the area of the facility booked and understand that adjoining areas may be in use at the same time
- Participants must not operate any vehicle in a way that may put themselves, and/or others in danger.
- Driver only in vehicle unless accompanied by an authorised DRM trainer.
- Groups of facility users comprising more than 4 cars and drivers (for either Skid Pans or the Main Circuit) are required to nominate a 'responsible person' to manage vehicle flow on and off these areas throughout the duration of hire.
  - This person must ensure participants adhere to the track densities, maintain minimum distances between each of the vehicles, correct reversed parking and slow speeds across car park and admin block property.
  - DRM personnel will observe the group and responsible person to ensure adherence to requirements. Failing to comply with these rules may result in cancellation of your booking without notice and loss of any fees paid.
- Helmets must be worn at all times whilst in a vehicle on the track unless otherwise agreed by DRM, and ensure drivers stay well hydrated.
- All participants in vehicles must wear long sleeve shirts, cotton pants and enclosed soft shoes.
- Drivers window needs to be all the way up, or all the way down- your choice.
- Motorcycle riders must wear appropriate personal protective gear/equipment whilst riding within the facility
- No pillion passengers on motorcycles, unless instruction is being carried out
- Participating vehicles must be mechanically fit for purpose, tyres in good condition, running pressures recommended by manufacturers and no fluid leaks of any kind
- Vehicles must not use anti-lag or launch controls within the facility
- Maximum of four cars, or six motorcycles on the Track at any one time unless agreed by DRM
- One vehicle on the Skid Pan at any one time
- No drifting, burnouts, please preserve track edges (don't cut corners)
- Comply with sound emission requirements in accordance with DRM's sound restriction statement found on our website, in the facility booking package or in page two of this document
- Sound emission levels must remain below 94Dba. Random testing will occur
- Use correct procedures when dealing with spills and remove all rubbish from site
- As per Emergency Management Procedure, participants will manage their own response for first aid unless agreed by DRM
- You agree to DRM's sole right to refuse any participant or vehicle not complying with the above general rules
- Standard hourly, half and full-day rates of DRM's Main Circuit are for a maximum of 8 cars/vehicles per booking, with additional participants charged at \$50 per hour, per vehicle thereafter. Please advise DRM at the time of booking of your intended group size.

I have read and understood the above to which I agree. Whilst at this facility and by signing the relevant Indemnity Form, I agree to take utmost care to ensure both my safety, and the safety of those with or near me.









#### 8 November 2019

#### Sound restrictions in place at Driver Risk Management facility.

Driver Risk Management (DRM) located at 16 Grogan Road Perth Airport, Western Australia, wish to encourage the use of the Driving Centre for all motor vehicles, including cars, motorcycles and enthusiast groups along with the regular operation of our Safety Training Organisation.

We are however, bound by guidelines and self-regulation designed to protect the environment, the community and ourselves to ensure enduring use of this wonderful property.

Please respect our aim to maintain sound emission levels below 94 Dba at all times.

We have in-house monitoring equipment to carry out regular and random testing for our internal Environmental Management Plan.

If any activity exceeds these levels, DRM reserves the sole right to immediately exclude individual offenders or close down the entire event.







#### **CONDITIONS OF HIRE**

#### 1. APPLICATION

- a) Applications for the use of the Driver Risk Management (DRM) facility are made by completing the DRM Venue Booking Form supplied.
- b) Charges for the use of the facility must be paid as per the conditions listed on the DRM Venue Booking Form or as agreed upon with DRM.
- c) A signed Venue Booking Form is conclusive evidence that the Hirer accepts these Conditions of Hire.
- d) The right to accept or refuse the application is at the discretion of DRM.
- e) In the event this application is rejected, all monies paid will be refunded immediately.

#### 2. CANCELLATION

- a) The hirer must cancel the booking within 28 days of the hire date for a full refund.
- b) All bookings cancelled within 28 days prior to the scheduled booking will incur a 50% fee of the booking total (i.e. non-refundable deposit paid).
- c) Bookings may be rescheduled at the discretion of Driver Risk Management with a minimum of 48 hours' notice, upon full payment being received prior and booking rescheduled will be subject to DRM's future availability.
- d) DRM may cancel the booking by written notice to the Hirer at any time before the date of hire if DRM becomes aware that in any event, good or service proposed to be held or provided by the Hirer is objectionable, dangerous, prohibited by law or would be otherwise detrimental to the organisation.

#### 3. HIRER'S LIABILITY

- a) The Hirer must pay a 50% deposit to DRM upon acceptance by DRM of the Hirer's application
- b) The Hirer must not do or allow to be done on or in relation to the facility anything that may cause damage
- c) Nothing is to be permanently attached to the walls, floors, curtains, surfaces, or any part of the buildings (internal and external) without the express permission of DRM.
- d) The Facility and surrounding property is to be left clean and tidy
- e) Should any damage occur, DRM's assessment shall be final.
- f) Should the Hirer lose the keys and replacement of locks be necessary, liability for this cost will rest with the Hirer.

#### 4. DISPUTES

a) In the case of any disputes arising, the decision of the organisation will be final.

#### 5. CONDITION OF THE FACILITY

- a) The organisation makes no warranty or representation to the Hirer about the condition of the facility or its suitability for the Hirer's purpose.
- b) The Hirer acknowledges that they have inspected the Facility and warrants that it is suitable for the intended purpose prior to the booking confirmation being made
- c) The condition of the facility should be left in the same condition as the Hirer found it.

#### 6. USE OF THE FACILITY

6.1 GENERAL









 a) The Hirer must not breach any of these Conditions of Hire

- b) Use of the Facility by the Hirer is at the risk of the Hirer at all times
- c) The organisation will not be responsible for the acts or omissions of contractors, engaged by the Hirer. It is recommended that the Hirer ensures all contractors have public liability insurance.
- d) Persons authorised by DRM shall at all times be entitled to free access to all parts of the building including parking
- e) The Hirer of the Facility and guests are confined to the Facility and its accompanying amenities
- f) Guests are required to park in the organisation's front car park. Ample free parking is available.
- g) The organisation takes no responsibility for private property left in or at the Facility.

#### 6.2 KITCHEN FACILITIES

- a) If Kitchen Facilities are to be used, all appliances must be left in a clean and tidy condition and turned off at the switch (if applicable)
- b) No food or drink may be left in the Facility and/or accompanying amenities
- c) All rubbish must be removed from internal bins in the Kitchen Facility and placed in the appropriate large general waste bins outside the Warehouse roller door.

#### 6.3 ALCOHOL

- a) Approval for the consumption of alcohol may be withheld at the discretion of DRM.
- b) Under no circumstances shall liquor be sold until approval from the DRM Booking Office has been obtained and the necessary liquor permit is sighted and provided at the time of obtaining access to the Facility or payment of the bond.
- c) Normal liquor regulations apply. Alcohol is not to be served to guests under 18 years of age.

If you would like more information about Driver Risk Management Facility Hire, please contact Administration on:

08 6364 8555 or <a href="mailto:admin@driverrisk.com.au">admin@driverrisk.com.au</a>





#### **VENUE BOOKING FORM**

16 GROGAN ROAD PERTH AIRPORT WA 6105 AUSTRALIA PO BOX 381 BELMONT WA 6984 AUSTRALIA 08 6364 8555 admin@driverrisk.com.au www.driverrisk.com.au

MON - FRI 8AM - 4:30PM SATURDAY & SUNDAY BY APPOINTMENT

To confirm your booking with Driver Risk Management please complete relevant sections below & return along with confirmation of your 50% non-refundable deposit via EFT into our nominated bank account as per the details below.

Driver training and other instructor lead courses require payment in full at the time of booking to confirm your attendance.

| BOOKING CONTACT DETAILS                         |                      |                   |     |    |
|---|----------------------|-------------------|-----|----|
| COMPANY, ORGANISATION, INDIVIDUAL NAME:         |                      |                   |     |    |
| CONTACT NAME:                                   | D                    | RIVER'S LICENCE N | 0.  |    |
| NUMBER:   | E:                   | XPIRY DATE:       |     |    |
| EMAIL ADDRESS:                                  |                      |                   |     |    |
| DO YOU AGREE TO RECEIVE DR                      | M MARKETING & UPDAT  | ES VIA EMAIL?     | YES | NO |
| PROPOSED  | EVENT / VEHICLE DETA | AILS              |     |    |
| EVENT DESCRIPTION:                              |                      |                   |     |    |
| NO. PARTICIPANTS:                               | NO. VEHICLES (IF AF  | PPLICABLE):       |     |    |
| PREFERRED DATE(S):                              | TIME(S):             |                   |     |    |
| INSURANCE - COMP                                | PANY, CLUB, ORGANISA | TION ONLY         |     |    |
| LIABILITY PROTECTION - NAME OF INSURANCE COMPAN | Y:                   |                   |     |    |
| POLICY NO:                                      | COVER AMOUNT:        | ,                 |     | _  |
| DO WE HAVE A COPY OF YOUR POLICY?               | YES                  | NO                |     |    |
|   |                      |                   |     |    |

| FULL FACILITY HIRE       | HOURLY | HALF DAY | <b>FULL DAY</b> | SUBTOTAL |
|--------------------------|--------|----------|-----------------|----------|
| Dry Hire of Entire Venue | N/A    | \$8,000  | \$12,500        |          |

| TRACK/OUTSIDE AREA HIRE     | HOURLY | HALF DAY | FULL DAY | SUBTOTAL |
|-----------------------------|--------|----------|----------|----------|
| Skid Pan 1 - Max 4 Vehicles | \$180  | \$600    | \$1,000  |          |
| Skid Pan 2 - Max 4 Vehicles | \$180  | \$600    | \$1,000  |          |
| 4WD 1 Training Area         | \$180  | \$600    | \$1,000  |          |
| 4WD 2 Training Area         | \$180  | \$600    | \$1,000  |          |
| Main Circuit                | \$400* | \$1500*  | \$2500*  |          |
| Patio & Grassed Area        | \$100  | \$350    | \$600    |          |
| Garaging (6 available)      |        | \$50     |          |          |
| Warehouse                   |        | POA      |          |          |

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| TRAINING ROOMS           | HOURLY | HALF DAY | FULL DAY | SUBTOTAL |
|--------------------------|--------|----------|----------|----------|
| Training Room 1 - 20 PAX | \$75   | \$250    | \$400    |          |

| Training Room 2 - 20 PAX               | \$75  | \$250 | \$400 |  |
|--|-------|-------|-------|--|
| Training Room 3 - 20 PAX               | \$75  | \$250 | \$400 |  |
| Training Room 4 (Upstairs) - 70 PAX    | \$100 | \$350 | \$650 |  |
| Training Room 5 (Upstairs) - 50 PAX    | \$100 | \$350 | \$650 |  |
| Boardroom 1                            | \$90  | \$300 | \$500 |  |
| Corporate Room (Facing Track) - 50 PAX | \$150 | \$500 | \$800 |  |
| Conference Room - 40 PAX               | \$120 | \$400 | \$700 |  |

| STAFF                                 | HOURLY | HALF DAY | FULL DAY | SUBTOTAL |
|---------------------------------------|--------|----------|----------|----------|
| Professional Driver Trainers          | N/A    | \$500    | \$900    |          |
| Event / Other Personnel and Operators | N/A    | \$350    | \$700    |          |
| First Aid - St Johns                  |        | POA      |          |          |
| Ambulance - 2 Paramedics              |        | POA      |          |          |

| RACEKRAFT SIMULATORS                                | HOURLY | HALF DAY | FULL DAY | SUBTOTAL |
|---|--------|----------|----------|----------|
| Stage 2 & VR - Per Simulator with instructor        | \$100  | \$400    | \$800    |          |
| Stage 5 Motion & VR - Per Simulator with instructor | \$140  | \$550    | \$1,100  |          |
| Simulator Centre, 8 Simulators - with instructor    | N/A    | \$1,800  | \$3,000  |          |
| Simulators Custom Branding - Company/Event Logos    |        | \$200    |          |          |

| TRACK HIRE ADDITIONS          | HOURLY | HALF DAY | FULL DAY | SUBTOTAL |
|-------------------------------|--------|----------|----------|----------|
| Recovery Vehicle              | POA    | \$250    | \$450    |          |
| Mobile Tyre Service - On Site | POA    | \$600    | \$1,000  |          |
| 4WD Vehicle                   | POA    | \$220    | \$400    |          |
| 2WD Vehicle                   | POA    | \$170    | \$300    |          |
| Polaris - Side by Side        | POA    | \$110    | \$200    |          |

| BOOKING TOTAL | TOTAL | \$ |  |
|---------------|-------|----|--|
|---------------|-------|----|--|

| CLIENT SIGNATURE | DATE |
|------------------|------|
|------------------|------|

#### **PLEASE NOTE:**

Prices above are based on hire during normal business hours Monday to Friday. Saturday bookings are available and may incur an additional charge. Sundays are N/A. Driver Risk Management requires a 50% non-refundable deposit in order to secure your booking and final payment made in full prior to the booking as outlined on your invoice. Clients agree to abide by the facility rules and regulations of DRM at all times, as stated in the facility hire terms and conditions.

\*Standard hourly, half and full-day rates of DRM's Main Circuit are for a maximum of 8 cars/vehicles per booking, with additional participants charged at \$50 per hour, per vehicle thereafter. Please advise DRM at the time of booking of your intended group size.

DIRECT DEBIT:

National Australia Bank

Please note a 1.5% fee will be incurred for Visa and BSB: 086-006

ACC: 57-212-4463

ACC: 57-212-4463

CREDIT CARD:

Please note a 1.5% fee will be incurred for Visa and Mastercard payments and 3% for American Express.

Call 08 6364 8555

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#### INDEMNITY AND WAIVER FORM

| DRIVER / RIDERS DETAILS |                                       |                              |            |    |
|-------------------------|---------------------------------------|------------------------------|------------|----|
| Driver Name:            |                                       | Driver's License No:         |            |    |
| Date of Birth:          |                                       | Expiry Date:                 |            |    |
| Email:                  |                                       | Mobile Number:               |            |    |
| Vehicle Type:           |                                       | Level of Driving Experience: |            |    |
| Address:                |                                       |                              |            |    |
| Suburb:                 |                                       | State:                       | Post Code: |    |
|                         | EMERGENCY CONTA                       | ACT DETAILS                  |            |    |
| Contact Name:           |                                       | Relationship:                |            |    |
| Number or Email:        |                                       |                              |            |    |
| DO YOU W                | ISH TO RECEIVE DRM MARKETING MATERIAL | S & UPDATES VIA EMAIL?       | YES        | NO |
|                         |                                       |                              |            |    |

#### **Acknowledgement**

I acknowledge, agree that:

- Undertaking the Activity involves a significant degree of risk and that accidents can and often do occur.
- Undertaking the Activity may involve some muscle jarring, increased heart rate and high gravitational forces.
- DRM's management and or employees have the right to terminate any Activity session conducted at the Track at any time they consider the risks associated with the Activity are unacceptable, for any reason whatsoever.
- I have read and understood these warnings and accept all inherent risk of danger associated with the Activity in any Vehicle, whether I am a driver, rider or passenger, during events conducted at speed or whilst under instruction.
- I will follow all DRM rules and guidelines outlined during the safety briefing prior to participating in the Activity and to any additional direction or instruction given to me at any time whilst at the Track.

#### Warranties

I warrant that:

- I am at least 18 years of age; or
- I have a valid Vehicle license issued in a State or Territory of Australia.
- As far as I am aware, I am not subject to any penalties that could disqualify me from driving or riding on the Track.
- In circumstances where I utilise my or another person's Vehicle to undertake the Activity, I assume all liability for any damage to the Vehicle whether caused by me or any DRM officer, employee or agent.
- Any Vehicle that I intend to utilise for the Activity is to the best of my knowledge fit to undertake the Activity.



#### Health

#### I further warrant that:

- I do not suffer a medical condition that prevents me from participating in the Activity safely (for example but not limited to: epilepsy, any heart condition, vision impairment).
- My current health and ability to participate in the Activity is not affected in any way whatsoever by legal or illegal drugs or alcohol.
- I am not pregnant nor expecting to become pregnant.

#### I understand that:

- I can reschedule my participation in the Activity should I wish to consult my physician beforehand.
- DRM has the right to request me to consult and obtain an opinion from my physician as to whether I have the requisite health and fitness to undertake the Activity and provide DRM with written evidence of such opinion.

#### Waiver of Liability

I hereby waive and release DRM, its associated companies, directors, employees, agents, representatives, successors and assigns (**Associated Parties**) from any claim or cause of action I may at any time have against DRM (and/or its Associated Parties), however arising from injury or damage, however caused (whether fatal or otherwise), in connection with my participation in the Activity (either as driver, rider or passenger), whether such claim or cause of action arises in contract, tort, or otherwise.

#### Indemnity

In consideration of DRM allowing me to participate in any Activity, I unconditionally agree to indemnify DRM (and its Associated Parties) in respect of any actions, suits, proceedings, claims, demands, losses, damages, costs, penalties, fines, arising, either directly or indirectly, as a result of my use of a Vehicle at the Track, participation in any DRM controlled Activity or any act or omission (including negligence) on the part of DRM.

| I have read, understood, acknowledge and agree to the above risks indemnity and accept with full knowledge the likelihood of injury and d | •       |
|---|---------|
| machinist and accept minimum and ago the midmioca of mjary and a  |         |
| Driver's Signature:   | Date:// |